

Metra Electronics, a privately held manufacturing company headquartered in sunny Central Florida is searching for results orientated people to join our growing team. Metra is the premier leader and manufacturer of after-market car stereo installation kits, the installers' choice. We have been the leader in the aftermarket industry since 1949.

Our foundation was built on the design and manufacturing of ABS dash kits for aftermarket radios. Over the years we have expanded into many other industries, like electronic interfaces, home theater, vehicle lighting and safety. We have been providing installation products to installers and distributors for over 70 years with 5 other distribution centers nationally. As we continue to flourish, we are seeking results orientated people to join our growing team. We currently have an opening in our **Sales department** within the mobile electronics division **AT OUR DAYTONA BEACH, FL LOCATION.**

METRA ELECTRONICS CORPORATE MISSION

To enthusiastically and aggressively approach any opportunity to utilize our brain trusts, facilities, strategies, alliances and capital for the advancement of our employees and stakeholders. There will be no limitations as we strive to create, innovate, manufacture and deliver high quality, good value products to not only satisfy but also astonish our customers. By following our vision and attaining high levels of honesty and integrity, we will experience the joy of competition and winning.

Inside Sales Representative-

The people that we are looking for are well-spoken, poised, dynamic and focused, with a vigorous work ethic and enjoy being on the phone. Your primary role will be developing new business as well as maintaining and growing our existing customer base. As our customer base is nationwide, most of the time will be spent on the phone. The selected individual will also be expected to create and identify new markets for the product line. Phone sales experience is required and you must have intermediate level computer skills including Microsoft office, be self-motivated with a proven sales record. **Car Stereo Installation experience a major plus.**

REQUIREMENTS:

Well-spoken with a pleasant phone manner
Intermediate level computer skills to include Microsoft office
Dynamic and focused
Vigorous work ethic
Car Stereo installation experience A MUST
Metra parts knowledge-A MAJOR+
Phone sales experience
Self-motivated

In exchange for your talent and hard work, we offer very competitive wages- base salary/commission, stability with tremendous growth potential, a professional, yet friendly and casual office environment. We offer VERY competitive wages, PTO, paid holidays, Full medical/dental/vision & 401K with a company match. If Interested please submit resume with pertinent information illustrating salary history, your qualifications, and position applying for VIA Email to:

resumes@metra-autosound.com

OR CALL 386-254-3001 FOR MORE INFO