

Updated 11/03/2021

MetraAV, a privately held manufacturing company headquartered in sunny Central Florida is searching for results orientated people to join our growing team. MetraAV is THE premier manufacturer of residential and commercial AV Accessories, The Integrator's Choice. We have been providing products to integrators and distributors for over 75 years and are based in Holly Hill, Florida with 5 other distribution centers nationally. As we continue to flourish, we have an opening for an inside Sales Rep within our AV department.

**Inside Sales Representative-** needed for a fast paced growing Residential and Commercial AV Accessory Manufacturer.

The people that we are looking for are well-spoken, poised, dynamic and focused with a vigorous work ethic and enjoy being on the phone. The primary role will be developing new business as well as maintaining and growing our existing customer base. As our customer base is nationwide, most of the time will be spent on the telephone. The selected individuals will also be expected to create and identify new markets for the product line. Phone sales experience required. Must have basic computer skills; be self-motivated with a proven sales record. **AV Integration** experience a major plus.

We are in need of High energy, motivated sales professionals to promote and sell Metra AV products to current client base as well as develop and expand new client base. You will canvas Audio/Video dealers and custom integrators, complete paperwork and follow up with product shipments within an assigned territory. Must be very confident, professional, good personality and ability to communicate well with others.

**START IMMEDIATELY!!! GREAT EARNING POTENTIAL!!!**

**Job Requirements:**

- \* Ability to work occasional evenings
- \* High energy level
- \* Self-motivated
- \* Excellent telecommunication skills
- \* Positive Attitude
- \* Clean background & drug screen
- \* Valid driver's license
- \* Ability to learn Data entry program
- \* Occasional overnight travel required

In addition to the above requirements, all employees are expected to:

- \* Promote teamwork and cooperative effort.
- \* Help train and give guidance to other employees.
- \* Maintain a clean, safe, and unobstructed work area, and practice good safety habits.
- \* Provide internal and external customers with the highest quality service.

In exchange for your talent and hard work, we offer a very competitive base salary, plus commission, on the job training, job stability with growth potential, and a professional yet friendly and casual office environment along with great medical benefits including major medical, dental, vision, PTO and a 401k with a company match to name a few.

If you're interested, please E-mail your resume to: [resumes@metra-autosound.com](mailto:resumes@metra-autosound.com)

**CALL 386-254-3001 FOR MORE INFO**